

18 Month Graduate Training Plan

Phase 1

<p>D 1</p> <p>Welcome by mentor to home branch</p>	<p>W 1-4</p> <p>Understanding Reece + Graduate Immersion</p>	<p>W 6-12</p> <p>Branch Operations + Reece Systems</p>	<p>W 12-18</p> <p>Selling Capabilities Learning Journey</p>	<p>W 18</p> <p>Immersive Offsite Learning Experience</p> <ul style="list-style-type: none"> • Reece Values • Innovation Project • Digital Tools • Customer Pricing • Customer Development
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Phase 2

<p>W 19-25</p> <p>Practical skills from Immersive learning + Innovation Project</p>	<p>W 26-35</p> <p>Shadow Management + Business Reporting</p>	<p>W 36</p> <p>Preparation for Immersive Learning Experience</p>	<p>W 37</p> <p>Immersive Offsite Learning Experience</p> <ul style="list-style-type: none"> • Coaching + Development • Selling Capabilities • Branch Operations • Business Reporting • Future Leaders Now • Innovation Project
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Phase 3

<p>W 38</p> <p>Begin Future Leaders Now Development</p>	<p>W 39-42</p> <p>Customer Development</p>	<p>W 42-48</p> <p>Customer Pricing and Audit Practical Experience</p>	<p>W 48-66</p> <p>Opportunity for Rotations</p>	<p>W 66</p> <p>Immersive Offsite Learning Experience</p> <ul style="list-style-type: none"> • Advanced Selling Capabilities • Customer Relationship Reporting • Customer Pricing • Account + Payment Management
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Phase 4

<p>W 67</p> <p>Practical skills application from Immersive Learning Week</p>	<p>W 68</p> <p>Continue Future Leaders Now Development</p>	<p>W 72</p> <p>Career Pathway Plan</p>	<p>W 79</p> <p>Graduate Program Completion</p>
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